

CHIEF ESTIMATOR at Ghilotti Bros., Inc.

If heavy civil construction is your passion, and you are a strong business and people leader, then the GBI Chief Estimator role is the role you want! Join our Estimating team and be at the forefront of the growth and success at Ghilotti Bros.

The ideal candidate has heavy civil construction experience including earthwork, paving, underground (wet utilities) and concrete work. We work in both the private and public sectors and having proven successful experience in both is preferred.

This role works closely with the team of senior estimators to deliver quality bids on prospective projects in the Bay Area. The position also collaborates closely with the project management, field operations experts and the senior management team to strategize and develop project approaches and plans. This includes partnerships with our local owners, clients, subcontractors, and suppliers to deliver legendary results.

The vision of the organization is to build great projects for the community in which we live and work, while giving back to the community and treating each other with respect. These values go back to our founder's philosophy that were set in 1914 and have been the foundation to our success through the generations. The Chief Estimator plays a key role in this culture and philosophy to lead the estimating team, including estimators, takeoff engineers, contracts and bid administration.

GBI has a strong focus on growth and development for all in our organization. This role in the company has room for training, growth, and advancement in the department and company individually, as well as contributing and encouraging the growth and development of all on the estimating team.

If you are a motivated, positive, and engaging team member that wants to have a purpose and make a difference in a family-based company, apply today.

What a Chief Estimator's day could look like:

- Determine project bidding viability to make Go or No Go bid decisions in coordination with Estimators. Assign Estimator to each Go bid.
- Oversee bid processes of Estimators by assisting with prioritizing, answering questions, managing deadlines and resolving bigger issues associated with bid package assembly.
- Work with Estimator to schedule bid reviews with Estimators and Field Staff and conduct site visits with Estimators on large projects before bid day.
- cursory review of project plans, specifications, addenda & takeoff and coordinate with the estimator to confirm complete scope.
- Review Risk Register with Estimator to identify risk issues and their order of magnitude.

- Review estimates for accuracy and consistency as well as alignment with cost histories.
- Bid day oversight of Estimator to make decision to make the goal or try for GFE prior to bid submittal
- Sign off on all contracts after approved by Estimator and Contract Administrator. Includes comparison to original bid.
- Oversee analysis of past performance on projects and establish estimating standards for all future estimates based on such analysis.
- Communicate with all levels of team members and elevate matters appropriately to management.
- Actively participate in industry, client and community relations to enhance company image.
- Build and maintain effective relationships with customers, design team, subcontractors, suppliers, and user groups that reflect and support company core values and meets or exceeds the customer's expectations.

A candidate that is trustworthy, detail oriented, makes good decisions and can work in a fast-paced environment will be a great fit. With strong communication, leadership and organization you will succeed in this role.

The ideal candidate will possess;

- Education and experience requirements that include bachelor's degree preferred 4-year construction management or engineering degree plus 7-10 years technical training and/or experience.
- Computer estimating skills are a must, including HCSS HeavyBid.
- Knowledge of estimating techniques and cost control, plus the ability to interpret computerized cost data and systems is essential.
- All candidates should have a knowledge of private, public (I.e., county, city), Caltrans specifications, with a proven track record of bringing in contracts on time and on budget.

This position is exempt. We offer competitive pay along with an extensive benefits package. Salary is DOE. Become part of our growing and successful team with this excellent opportunity.

GBI is committed to creating a diverse environment and is proud to be an equal opportunity employer. It is our intent to maintain a work environment that is free of harassment, discrimination, age, race, ethnicity, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition (including genetic characteristics), genetic information, marital status, sex (including pregnancy, childbirth, breastfeeding and/or related medical conditions), gender, gender identity, gender expression (including transgender), sexual

orientation, military or veteran status, citizenship status, or any other status protected by federal, state, or local laws.